



<https://goldsborowebdevelopment.com/career/sales-manager/>

## Sales & Marketing Manager

### Description

Goldsboro Web Development, a fast-growing digital marketing firm in Princeton, between Smithfield and Goldsboro, NC is seeking a self-motivated and outgoing individual to manage existing pending sales and to acquire and generate more leads. This position allows for growth and opportunity as well as offering benefits not found in any other company.

**THIS IS NOT A TELECOMMUTING POSITION. IF YOU DO NOT LIVE IN THE AREA OF WAYNE OR JOHNSTON COUNTY, YOUR APPLICATION WILL BE IGNORED.**

### Responsibilities

- Keep work area clean and tidy
- Stay within the dress code while with customers
- Generate new leads and convert those leads to sales
- Follow-up on leads through our lead generation forms on our website and convert them to sales
- Answer sales-related calls or route misrouted calls to the proper person
- Keep regular office hours (9am – 6pm, M-F)

### Qualifications

- Highschool Diploma or GED
- Associates in Presentation/Sales/Visual Arts -OR- 6 years of experience
- Some Knowledge of websites and basic business management – understanding cost, profit, and overhead as well as understanding that an ecommerce website is significantly more time-consuming than a business card website.

### Job Benefits

- Employee break room
- Designated smoking area
- 2nd Amendment Protected Workplace
- Holiday Meals

### After establishing a proven sales record:

- 401K (50/50)
- Health Insurance by Cygna (50/50)
- Paid holidays, sick days, and vacation

### Hiring organization

Goldsboro Web Development

### Employment Type

Full-time, Contractor

### Duration of employment

Indefinite

### Industry

Digital Marketing

### Job Location

113 W Edwards St, 27569, Princeton, NC, USA

### Working Hours

9am – 6pm, Monday – Friday

### Base Salary

\$ 10% Commission - \$ 15% Commission + Salary

### Date posted

March 23, 2021

### Valid through

30.04.2021

**Contacts**

Kim @ 919-648-1333 ext 1002
