



<https://goldsborowebdevelopment.com/career/sales-manager/>

Sales & Marketing Manager

Description

Goldsboro Web Development, a fast-growing digital marketing firm in Princeton, between Smithfield and Goldsboro, NC is seeking a self-motivated and outgoing individual to manage existing pending sales and to acquire and generate more leads. This position allows for growth and opportunity as well as offering benefits not found in any other company.

THIS IS NOT A TELECOMMUTING POSITION. IF YOU DO NOT LIVE IN THE AREA OF WAYNE OR JOHNSTON COUNTY, YOUR APPLICATION WILL BE IGNORED.

Responsibilities

- Keep work area clean and tidy
- Stay within the dress code while with customers
- Generate new leads and convert those leads to sales
- Follow-up on leads through our lead generation forms on our website and convert them to sales
- Answer sales-related calls or route misrouted calls to the proper person
- Keep regular office hours (9am – 6pm, M-F)

Qualifications

- Highschool Diploma or GED
- Associates in Presentation/Sales/Visual Arts -OR- 6 years of experience
- Some Knowledge of websites and basic business management – understanding cost, profit, and overhead as well as understanding that an ecommerce website is significantly more time-consuming than a business card website.

Job Benefits

- Employee break room
- Designated smoking area
- 2nd Amendment Protected Workplace
- Holiday Meals

After establishing a proven sales record:

- 401K (50/50)
- Health Insurance by Cygna (50/50)
- Paid holidays, sick days, and vacation

Hiring organization

Goldsboro Web Development

Employment Type

Full-time, Contractor

Duration of employment

Indefinite

Industry

Digital Marketing

Job Location

113 W Edwards St, 27569, Princeton, NC, USA

Working Hours

9am – 6pm, Monday – Friday

Base Salary

\$ 10% Commission - \$ 15% Commission + Salary

Date posted

March 23, 2021

Valid through

30.04.2021

Contacts

Kim @ 919-648-1333 ext 1002
